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# GATEWAY CALIFORNIA

think big. act strategically. pursue bold projects.



**Hank Weiner** has over 35 years of experience in international trade. He has lived in Guam, Pakistan, Hong Kong, Japan, Taiwan and the Philippines and has worked in virtually every market in Asia as well as Germany, England and Denmark. He left his position as Vice President, Asia for one of America's largest international trading companies to form a joint venture company in Taiwan to represent a variety of American manufacturers in that market as well as nearby countries. His experience includes manufacturing in that market as well as nearby countries. He has also developed marketing plans for a wide range of both consumer and industrial products distributed throughout Asia, establishing joint venture companies and locating sources of supply for American importers.

In addition to his work experience, he has served as President of both the American Chamber of Commerce and The American Club in Taiwan and as a director of the American Chamber in the Philippines. He has also testified before the Joint Economic Committee of the U.S. Congress on trade related matters.