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MICHAEL JACOB joined the Pacific Merchant Shipping Association as Vice President in 2005. PMSA, an independent, not-for-profit shipping association with offices in San Francisco, Long Beach and Seattle, represents owners and operators of US and foreign vessels operating in the Pacific Basin, composed of approximately 60 international shipping companies, marine terminal operators, tug and barge operators, cruise ship lines, and steamship agents. Current member companies are responsible for approximately 90% of the containerized cargo that moves through California ports. Jacob manages public, legal and regulatory affairs for PMSA.

Prior to joining PMSA, Jacob was Managing Member of Grand Parameter LLC, a government affairs and campaign consulting firm in Oakland. From 1999-2005, the firm counted among its clients the Bay Area Rapid Transit District and Port of Oakland, as well as numerous candidates and initiatives at the state and local levels. In 2003, Jacob served the Port of Oakland as its Acting Manager of Government Affairs, directing public affairs and legislative and executive outreach efforts at Federal, state and local levels.

Prior to founding Grand Parameter LLC, Jacob worked for the California State Legislature in several capacities. He served as Chief Consultant to the Assembly Information Technology Committee and as principal liaison to the high technology constituencies of both Committee Chairs. Over the course of his four years serving the IT Committee, he concurrently worked as Legislative Director for both Committee Chairs, Assemblymember Dutra (D-Fremont) and Assemblymember Elaine Alquist (D-Santa Clara). Prior to working in the Assembly, Jacob was Acting Press Secretary for Senator Alfred E. Alquist (D-Santa Clara).

Jacob was also a contributor to the Silicon Valley Business Journal editorial staff. He wrote features and edited *Silicon Valley Money* in 1995, a comprehensive guide to helping start-ups, small businesses and entrepreneurs find working capital throughout the Bay Area published by the Business Journal.

Currently, Jacob sits on the Alameda County Planning Commission, working to improve communities through the exercise of land use authority for unincorporated Alameda County, serving as Chair in 2004-2005 and 2009-2010 as well as Vice Chair in 2003- 2004 and 2008-2009. Jacob is a member of the California State Bar, California Maritime Security Council, the International Trade and Transportation Logistics Academy Advisory Board, and the Maritime Law Association, and he is Vice Chair of the Oakland Metropolitan Chamber of Commerce PAC Board of Directors. Jacob also founded and runs the cancer research fundraising website FathersDayFund.org. In addition, he is on the Board of Directors of Affordable Housing Associates, a non-profit developer of award-winning affordable housing throughout the Bay Area.

He earned his Juris Doctorate from the University of California, Hastings College of the Law and holds a BA in Economics from the University of California, Berkeley. He is a current resident of Oakland where he resides with his wife and daughter.